

## Financial Results for 2<sup>nd</sup> Quarter of FY2025

November 4, 2025 Sumitomo Bakelite Co., Ltd. Shinichi Kajiya, President and Representative Director

SUMITOMO BAKELITE CO., LTD.



# Outline of Financial Results for 2<sup>nd</sup> Quarter of FY2025

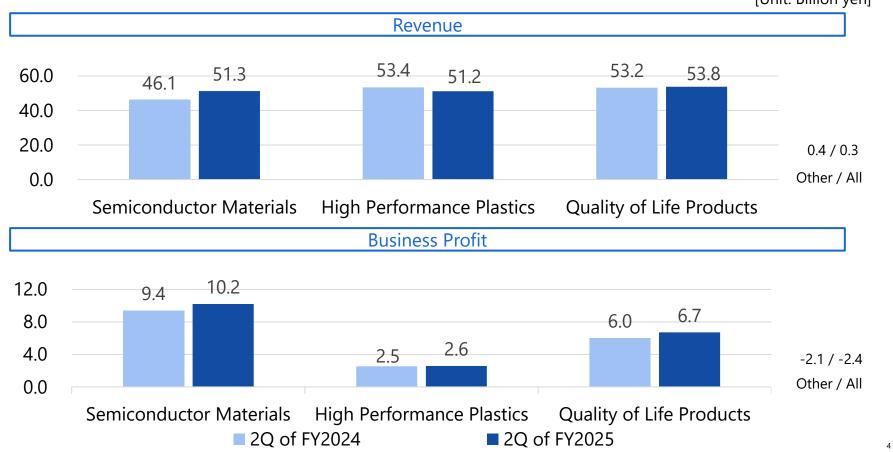
## Financial Results for 2<sup>nd</sup> Quarter of FY2025 (Y/Y) SUMITOMO BAKELITE CO., LTD.

	2Q of FY2024	2Q of FY2025	Variance (Y/Y)	
	(1)	(2)	(2)-(1)	Ratio
Revenue	153.1	156.5	3.4	2.2%
Business Profit*	15.8	17.1	1.3	8.2%
Operating Profit	15.7	16.5	0.8	5.1%
Profit attributable to owners of parent	12.7	13.3	0.6	4.3%

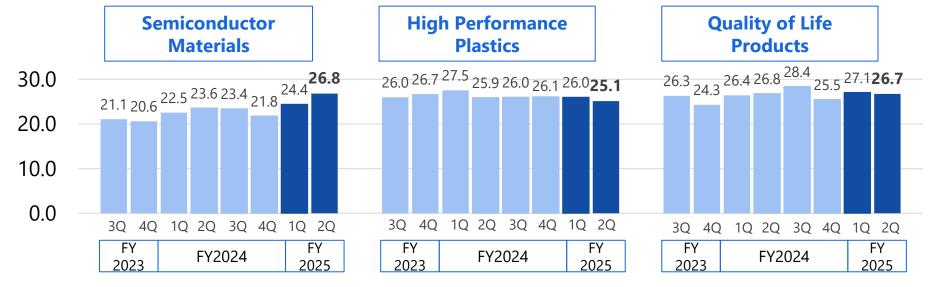
<sup>\* &</sup>quot;Business profit" is calculated by deducting "Cost of sales" and "Selling, general and administrative expenses" from "Revenue".

FOREX	2Q - FY2024	2Q - FY2025
JPY / USD	152.30	146.57
JPY / EUR	165.46	167.74

## Revenue and Business Profit by Business Segment (Y/Y)

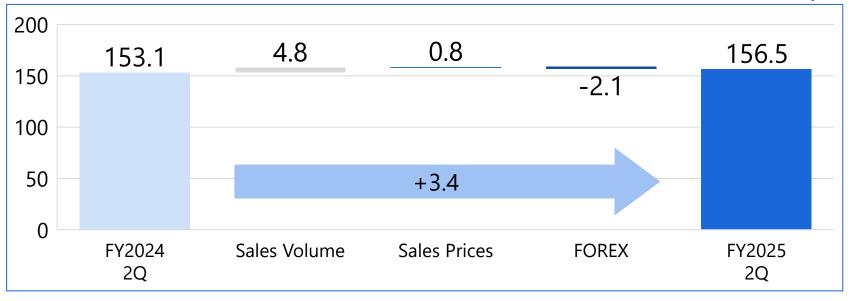


## **Quarterly Revenue by Business Segment**



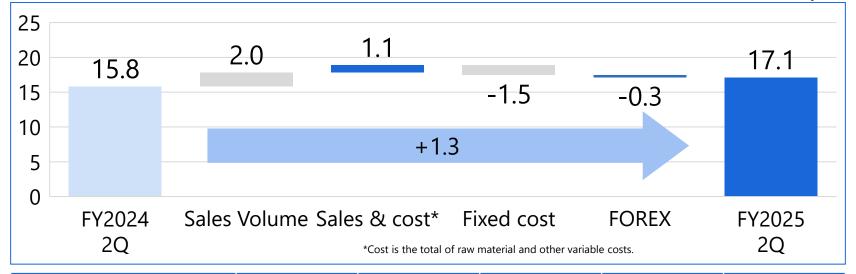
- Semiconductor Materials : Driven by growth in the Chinese market and expansion of AI power semiconductors and advanced materials for edge AI, shipments of encapsulants continued to hit record highs after 1Q.
- High Performance Plastics : Automotive structural components are struggling, while COPLUS demonstrates smooth progress in AI semiconductor applications.
- Quality of Life Products : Overall steady growth continues, led by pharmaceutical packaging for generics.

## **Analysis of Revenue (Y/Y)**



Segment	Sales Volume	Sales Prices	FOREX	Total
Semiconductor Materials	+5.7	+0.6	-1.1	+5.1
High Performance Plastics	-1.0	-0.5	-0.8	-2.2
Quality of Life Products	+0.1	+0.7	-0.2	+0.6

## **Analysis of Business Profit (Y/Y)**



Segment	Sales Volume	Sales & cost*	Fixed cost	FOREX	Total
Semiconductor Materials	+1.9	-0.3	-0.6	-0.3	+0.8
High Performance Plastics	+0.2	+1.0	-1.1	-0.0	+0.0
Quality of Life Products	-0.1	+0.3	+0.4	-0.0	+0.7
Others	-0.0	0.0	-0.2	0.0	-0.2



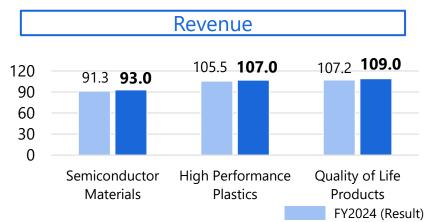
## **Financial Forecasts for FY2025**

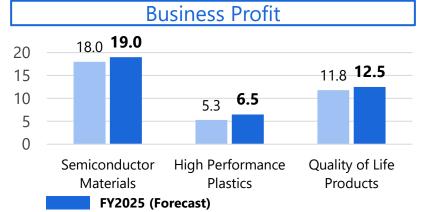
\*There is no change from Announcement on May 12, 2025

## **Financial Forecasts for FY2025 (Y/Y)**

	FY2024 FY2025		Variance	
	Result (1)	Forecast (2)	(2)-(1)	Ratio
Revenue	304.8	310.0	5.2	1.7%
Business Profit	30.8	32.5	1.7	5.4%
Operating Profit	24.8	31.0	6.2	25.0%
Profit attributable to owners of the parent	19.3	23.5	4.2	21.9%

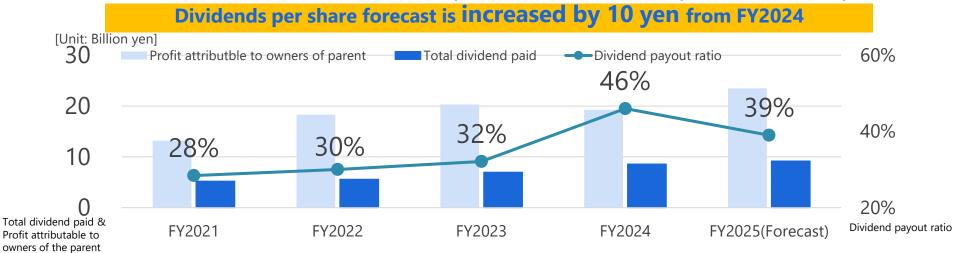
<sup>\* &</sup>quot;Business profit" is calculated by deducting "Cost of sales" and "Selling, general and administrative expenses" from "Revenue".





### **Shareholder Returns**

■ Dividends Forecast (FY2024): 105.00 yen per share (Interim 50 yen / Year-end 55 yen)



Dividends (yen /share)*1	FY2021	FY2022	FY2023	FY2024	FY2025 (Forecast)
Interim	25.00	30.00	35.00	45.00	50.00
Year-end	30.00	35.00	40.00	50.00* <sup>2</sup>	55.00
Total	55.00	65.00	75.00	95.00	105.00

<sup>\*1:</sup> A two-for-one common stock split was issued on April 1, 2024.

The above dividend (yen/share) is calculated assuming the stock split occurred at the beginning of FY2021.

<sup>\*2:</sup> Includes a 5-yen commemorative dividend for the 70th anniversary (March 1, 2025).



Summary of 1<sup>st</sup> Half,
Outlook and Initiatives for 2<sup>nd</sup> Half
in Each Segment

## Semiconductor Materials (1st Half Summary & 2nd Half Outlook and Initiatives)

Unit: Billion yen

	Business profit	Revenue
1st half result	10.2	51.3
Progress rate	54%	55%
Full-year forecast	19.0	93.0

### 1st half summary

- ■The Chinese market has expanded beyond expectations due to the growth of domestic demand.
- ■Power semiconductors for AI and advanced materials for edge AI are expanding.
- Mobility strategic products are expanding the use of our materials as EV development progresses.
- In power semiconductor-related applications, comprehensive solutions were delivered to customers. High heat-resistant encapsulants, TIM\* (semi-sintering paste), buffer coat materials and LαZ

  \*Abbreviation for Thermal Interface Material



Sumitomo Bakelite (Suzhou) Co., Ltd. new plant

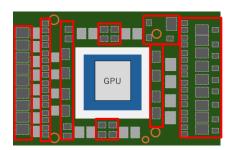
### 2nd half outlook and initiatives

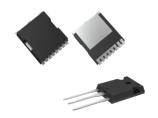
- The Al-related power device market is expanding, and promotion of thermal management products is underway.
- The Chinese market will continue to grow, and the new factory is moving toward full-scale mass production.
- The Taiwanese market is recovering, with progress being made in obtaining customer certifications for the new factory and starting mass production.
- Expand sales of mobility strategy products in the Chinese market, and the Japanese market shows signs of recovery.

### **Semiconductor Materials: Topics**

### **Al Power Device Market Expanding**

- Expanding sales of thermal management products





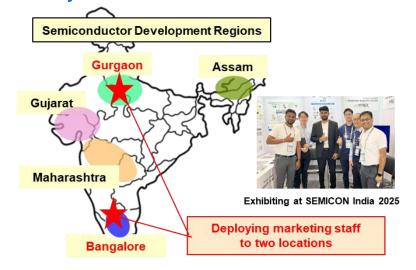
GPU Board (Illustrative Example)

Power Semiconductors to Be Implemented (Illustrative Example)

- The black components (highlighted in red) around the GPU are power semiconductors.
- A single GPU board utilizes multiple power devices.
- Rapid increase in demand for high thermal conductivity materials for power devices in GPU boards and power units within AI servers
- Encapsulants, bonding paste, and LαZ for high thermal conductivity solutions

### **Initiating Market Development in India**

 Acceleration of domestic semiconductor production and initiation of evaluation of our encapsulants at a major manufacturer



- Leveraging trust as the world's No.1 to drive new business
- Strengthening local marketing and support from Singapore and Japan

## High Performance Plastics (1st Half Summary & 2nd Half Outlook and Initiatives)

Unit: Billion yen

	Business profit	Revenue
1st half result	2.6	51.2
Progress rate	40%	48%
Full-year forecast	6.5	107.0

### 1st half summary

- North America is undergoing rigorous structural reforms, while Asia continues to perform strongly.
- Although aircraft component sales have increased, the product mix has deteriorated.
- High-value-added products such as COPLUS, AQNOA, and aircraft components for the European market are expanding.
- Heat dissipation sheet are being adopted for power module applications, and evaluations of nextgeneration products are progressing.





### 2nd half outlook and initiatives

- Implement global measures to improve profitability.

  Increase productivity using robotics and IoT technologies, streamline production bases and discontinue unprofitable products.
- Aircraft components are undergoing profitability improvements and mass production of new products for the European market is accelerating.
- Increase sales in key focus areas.
  Materials for power modules, EV batteries, COPLUS, AQNOA, and others

## High Performance Plastics [Initiatives to Improve Profitability]

Improve profitability by correcting unprofitable products, reducing production costs, and improving productivity

Items	Regions	Details of implementation
Rectification and withdrawal of unprofitable products	North America	Centered on general-purpose phenolic resins
Optimization of production	Japan	Group companies (molding compounds) integrated into Shizuoka Plant
sites	Asia	Building the optimal production system for molding compounds in Asia
Production line integrated	Europe	Belgian plant (molding compounds) production line optimized









State-of-the-art automated equipment at China Nantong plant

### **High Performance Plastics: Topics**

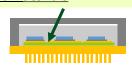
### **For Electric Vehicles : Power Module Materials**

<u>Liquid Epoxy Casting</u> <u>Materials</u>



- Higher heat resistance
- Longer life

Heat Dissipating Insulation
Sheet Materials



**Alternative to Ceramic Substrates** 

→ Enhanced design flexibility for module structures

### **For Aircraft Components**

Mass Production of Cargo Liners for Europe Begins



Bio-based PFA resin under development



### For Semiconductors: COPLUS<sup>TM</sup>

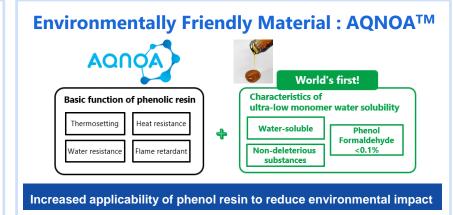




High-heat-resistant and transparent resin utilizing proprietary monomer technology, enabling flexible molecular design and multifunctional capabilities

Achieved in Al semiconductors, display applications, etc.

Business is expanding with inquiries for multiple applications



## Quality of Life Products (1st Half Summary & 2nd Half Outlook and Initiatives)

Unit: Billion yen

	Business profit	Revenue
1st half result	6.7	53.8
Progress rate	54%	49%
Full-year forecast	12.5	109.0

### 1st half summary

- Healthcare Sales of intravascular treatment devices and blood bags are growing as expected.
- Films and Sheets There is strong demand for pharmaceutical packaging for generic medications.
- Industrial Functional Materials High value-added enhancement of optical sheets for automotive HUDs.
- Waterproofing Renovation demand for major housing manufacturers is expanding.



Pharmaceutical Packaging Film (PTP)



#### 2nd half outlook and initiatives

- Healthcare Expand the lineup of minimally invasive medical devices and enhance sales activities.
- Films and Sheets —Strong performance of generics continues and sales of dicing films are expanding.
- Industrial Functional Materials Acquisition of business from AGC Inc., enhancing profitability through synergy effects.
- Waterproofing —Expansion of solar anchor sales and promote efficiency in installation processes.

### **Quality of Life Products: Topics**

### Healthcare

• Endovascular Treatment Devices, Blood collection kit, Blood bag

High quality accepted in overseas markets, driving sales growth







**Steering Microcatheter** 

**Blood Collection Kit** 

**Blood Bag** 

### **Industrial Functional Materials**

 Business acquisition from AGC Inc., driving faster portfolio transformation



Optical Sheets for Automotive HUDs

Expanding market share
with Optical sheets for automotive HUDs
and Twin Carbo ™ for data centers



Hollow Polycarbonate : Twin Carbo ™

### **Films and Sheets**

 Leveraging the strength of dicing films to further expand sales in advanced semiconductors



**Dicing Film** 

Aiming to expand market share for logic semiconductors and CIS with antistatic technology and low contamination performance

### Waterproofing

- Integrated sheet waterproofing anchor component
- Waterproof sheet integrated with solar power generation element





**Solar Anchor** 

Waterproof Sheet Integrated with Solar Power Generation Element

Utilizing flat roofs for renewable energy

Expanding sales of solar-related waterproofing systems



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